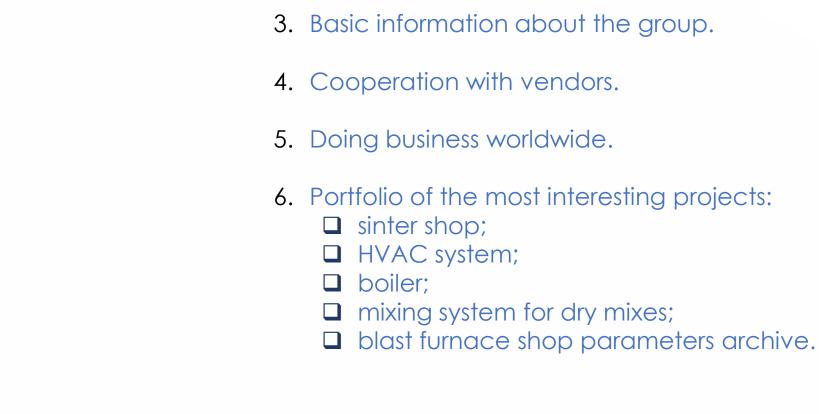




Agenda

- 1. Group structure.
- 2. TeraWatt Group mission and vision.





TeraWatt Group structure



http://terawatt-group.com





Azov Controls LLC

http://azov-controls.com

Automation LLC

http://automation-twg.com

Engineering, design documentation development, turnkey overall systems creation, APCS means supplying.









TeraWatt Solutions GmbH

http://terawatt-solutions.de

Worldwide products and services supplying for industrial and process automation.



ERAWATT SOLUTIONS

TeraWatt Group

M TECHNOLOGY LLC

http://m-technology.com.ua

Design documentation development; cooling system, water recycling system and metallurgical process planning.







Our mission, vision and values



We move our customers' business forward by putting qualitative, innovative and efficient process control system solutions into practice. We are the company striving to be a step ahead of our customers needs.

- Quality is the basis of our work.
- Responsibility, business reputation and results orientation.
- Innovation. You set a task for us we find a solution.
- **Efficiency**.
- Professionalism.





TERRUPATT GROUP About TeraWatt Group



Year of foundation: 2004



TeraWatt Group has representative offices in Ukraine (8 cities) and Germany:

- headquarters: Mariupol.
- office in Germany: Dusseldorf.
- offices in Ukraine: Kharkiv, Zaporizhzhya, Dnipro, Kryvyi Rih.
- representatives in Kyiv, Bila Tserkva, Lviv.

Own assembly shop: Mariupol.

Our core business activities:

- design of automation systems, electric drives, power supply;
- software development for the platforms of main vendors: Rockwell Automation, Schneider Electric, Siemens;
- electrical cabinets and control cabinets manufacturing;
- start-up works;
- comprehensive implementation and commissioning of automation systems;
- development of IoT technologies, implementation of AR tools.









TERRUPATE GROUP Engineering potential of TeraWatt Group

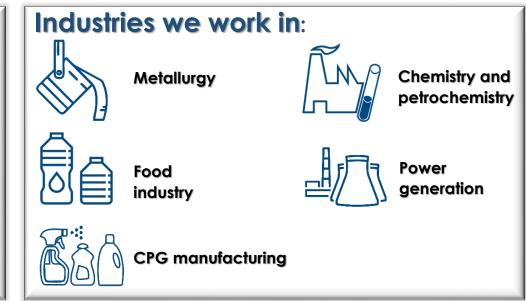
Total staff of TeraWatt Group is more than 200 employees, including:

- design engineers specializing in the development of design documentation for instrumentation, APCS, more than 30 people power electrical equipment, power supply, electric lighting;
- software engineers specializing in the development of PLC software, visualization software, IoT technology; more than 20 people
- process engineers specializing in power generation, air basin protection, blast furnaces, furnace cooling more than 90 people systems, aspiration, ventilation and air conditioning systems;
- construction engineers specializing in the design of metal structures, development of reinforced concrete more than 25 people structures, architects.

Experience in project implementation:

Since 2004, TeraWatt Group specialists have implemented more than 120 projects in various industries, including:

Project category	Completed (in progress *)
Blast furnace cooling systems	10(1)
Control of the casting yard electrohydraulic mechanisms	8
Control systems for heat removal from the blast furnace cooling system	5
Automation and power supply for sintering machines	8(2)
Boiler control	5
Gas cleaning and aspiration plants	8(2)
Central control rooms of production shops	6
Automatic control and protection systems for turbo blowers	2
Control systems for coke machines	3







TERRUATT GROUP TeraWatt Group projects worldwide

- ☐ TeraWatt Group has experience in implementation of comprehensive solutions in the following countries:
 - Ukraine;
 - European countries;
 - Belarus;
 - Kazakhstan;
 - Pakistan;
 - Russia;
 - India;
 - Mexico.
- Own logistics department ensures timely delivery to any of the CIS countries, Europe and the world.
- Presence of a German company in the group of companies guarantees an appropriate level of interaction with European clients, including insurance, finance, etc.





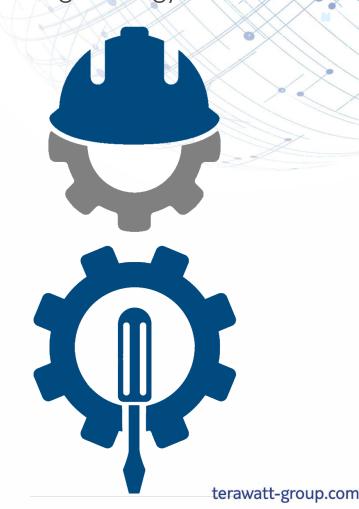


TERRUATT GROUP TeraWatt Group capabilities in automation

As regards TeraWatt Group expertise in automation/electrical design, our capabilities include development of the following documentation (both basic and detailed engineering):

- control cabinets;
- MCC;
- cable routing;
- instrumentation;
- power distribution;
- lightning;
- grounding;
- SCADA, PLC software;
- safety.
- Controls cabinets, MCC assembling and supplying.
- Commissioning.







TeraWatt Group capabilities in automation

TeraWatt Group offers some additional services such as:

- □ customer's personnel training;
- MES and accounting systems;
- creation of central control room, dispatch centers;
- support in development of APCS internal standards of the enterprise;
- ☐ modernization / maintanence of outdated equipment.







Engineering capabilities of TeraWatt Group

TeraWatt Group is able to dedicate a team to cope with large and intricate projects.

Companies belonging to TeraWatt Group have all licenses and permits necessary for executions of works. Our specialists are professionals in their area of expertise and fully meet qualification requirements. We systematically take care of updating knowledge and skills of our engineers, both in Ukrainian and European training centers.







Control cabinets assembling

- Our assembling shop manufactures control cabinets that meet any customer's needs.
- ☐ The process of control cabinets assembling takes place under constant quality assurance by the specialists of design department.
- Only high quality materials are used for the assembling. This provides high level of manufactured products.
- Each control cabinet is fully tested before being delivered to customer.
- We provide FAT and software demonstration to be passed together with customer's representatives before shipment.







Personnel training

- ☐ Training courses on operation with hardware and software manufactured by Rockwell Automation Inc have been held since 2007.
- ☐ The classroom located in the office of TeraWatt Group in Mariupol is equipped with the necessary equipment: PLC, frequency converters, network equipment, etc.
- Courses are being held by our best specialists of the software-engineering and commissioning department.
- A full list of standard courses is available on the site, it is possible to have courses on an individual program.
- On-site courses at the customer's premises are offered as well.







Our key clients



- "Azovstal Iron&Steel Works" PJSC
- "Ilyich Iron And Steel Works" PJSC
- "Yengkijeve Iron & Steel Works" PJSC
- "Zaporizhstal" PJSC



Procter & Gamble Corporation

- Procter & Gamble Plant, Boryspil
- Procter & Gamble Plant, Ordzhonikidze
- Procter & Gamble Plant, Karachi, Pakistan



ISD Corporation

- "Alchevsk Iron & Steel Works" PJSC
- "Dneprovskiy Metallurgical plant" PJSC



"Mondelez Ukraina" PJSC

- Trostyanetskaya chocolate plant "Ukraina" LLC
- "Chipsy lyuks" LLC



ArcelorMittal Group

- "ArcelorMittal Kryvyi Rih" PJSC
- "ArcelorMittal Temirtau" PJSC



DCH Group

- "DMZ" PJSC



ROSHEN Confectionery Corporation

"AVK" Confectionery Company



INDUSTRIAL METALLURGICAL HOLDING Industrial Metallurgical Holding

- "Tulachermet" OJSC



"BELSHINA" JSC



"ROSAVA" PJSC



"Kosaya Gora Iron Works" OJSC



PSA Peugeot Citroën

- PSMA RUS, Kaluga





Gas Turbine Research & Production Complex "Zorya-Mashproekt" SOE





Cooperation with vendors

- Azov Controls has been Rockwell Automation system integrator since 2015.
- ☐ Cooperation with Rockwell Automation since 2005.
- Own training center in operation with Rockwell Automation equipment.
- Full set of tools, converters, software licenses.







Cooperation with vendors

- Automation TeraWatt Group has been Schneider Electric registered partner of System Integrator Alliance since 2019.
- ☐ Cooperation with Schneider Electric since 2004.
- Full set of tools, converters, software licenses.



Registered

Alliance System Integrator

Schneider

GElectric





Cooperation with vendors

□ Azov Controls has achieved Siemens Ukraine certification as a System Integrator in the field of Components for automation system SIMATIC since 2020.









TeraWatt Group main partners and vendors

TeraWatt Group companies are authorized partners of the following vendors:

















Doing business worldwide

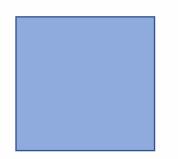
- A significant part of our business is the implementation of projects as a subcontractor of European companies, including the development of design documentation, equipment supply, commissioning.
- We provide the commissioning of own projects, projects of third-party developers both on an hourly basis and on the principle of fixed volume.
- ☐ The presence of German company within the group of companies provides an appropriate level of interaction with European customers, including insurance, finance, etc.

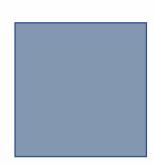






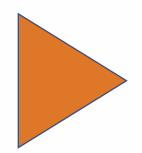
PORTFOLIO of projects accomplished by TeraWatt Group

















Customer: JSC "Zaporizhstal".

Years of revamping: 2015-2018.

Revamping scope:

- □ sinter machine #4,5,6 revamping & modernization;
- ☐ implementation of the automatic mode for sinter machines;
- new gas cleaning system for the sinter machine #1;
- power distribution for sinter machines #4,5,6 revamping;
- new control room for the whole sinter shop;
- □ sinter shop transport system revamping.

Project budget ~ 2,3 Mil euro.

Automation platform: Rockwell Automation.







TeraWatt Group scope:

- □ system design:
 - power distribution;
 - instrumentation;
 - MCC;
 - electrical & control cabinets;
 - cable routing;
 - software.
- □ control cabinets supplying (~100 pieces);
- □ cabling, installation;
- ☐ commissioning.







New control room for the whole sinter shop

TeraWatt Group scope:

- development of the control concept for the sinter shop control room;
- interior design;
- ☐ furniture design;
- videowall design and programming;
- software development;
- commissioning.







The success strory based on this project is available at Rockwell Automation web-site

Connected control solution delivers greater process precision, enhanced energy management and data-capture capabilities at Ukrainian Sinter Plant



Major modernisation programme by Azov Controls gives metalworking plants access to multiple data-driven process improvements

Challenge

Ageing control infrastructure at Ukrainian sinter plant unable to leverage modern data-driven process advances

Solution

A Rockwell Automation solution was installed, which included:

- Integrated Process control system
 Industrial Ethernet switches
- Multiple EtherNet/IP-based device level rings (DLR)
- Integrated Safety
- Connected variable speed AC & DC drives
- OWS stations
- EWS Stations with integrated design tools

Results

- Modern connected automation solution for sinter plant
- Brand new central control room
 Greatly enhanced process data
- Greatly enhanced process data capture
- More efficient energy control
- Remote access
- Automated management of automation assets



The new central control room was built "from scratch" in a completely new building, with the layout being determined by the tasks to be undertaken by the operators

Background

Modernisation can deliver multiple technological, operational and legislative benefits, even in industries where automation has not traditionally played a key role.

One example would be in metalworking foundries, which are often highly mechanised and do not deploy automation on a scale similar to other major industries. Through modernisation however, these types of sites can realise significant performance gains, while also more effectively addressing ever-stronger legislation concerning energy use and harmful emissions.

Integrated Iron and Steel Works can actively use modern technologies to increase the efficiency of controlling industrial and business processes. A classic example of production automation is the "Enterprise in plain sight" system of visualisation and monitoring of technological processes, which was implemented at the Zaporizhstal PJSC in 2016.

Zaporizhstal PJSC turned to Ukraine-based Rockwell Automation Recognised System Integrator, Azov Controls LLC, to not only replace and build the control systems for its fifth and sixth sinter strands, but also design and populate a brand new central control room.

ystem operates 24 hours a day and the seed of the received data is a matter of sprovides round-the-clock access to the most formation on production processes, online of production, making of informed decisions,

intation of control actions.

ras huge! Technologically, the shop comprises isly operated sinter strands. In order to itant emissions control for these sinter are equipped with process-gas cleaning and isystems to cater for the intense sources of ed by the sintering process.

of this turnkey project, Azov Controls had to pth understanding of the customer's precise en develop a system that met these needs; implementation, installation, commissioning major project activities, including nand site surveys.

) the scale of the project, time was another In view of maintaining as continuous s possible, the works had to be performed schedule, using a phased approach – redibly robust management.

ry control and electrical component had to The power and control circuit supply systems impletely reconstructed and new hardware introduced.

Solution

The brains of the new process control system is the programmable automation controller (PAC) from Rockwell Automation, which communicates with a number of networked devices and cells through multiple EtherNet/ IP-based device level rins (DLR).

As an integrated control system, CIP and CIP Safety™ is achieved through the connectivity with an Allen-Bradley SmartGuard™ 600 safety controller. Connected PowerFlex® 753 variable-speed drives are used for the mixing drum rotor and a DC drive controls the sinter belt.

The integrated process control system uses the proven Rockwell Automation process solution with a hardware-and software-redundant server. Integrated engineering tools are being used to configure, develop and test the high-end plant controls and visuals based upon existing graphics

The new central control room was built "from scratch" in a completely new building, with the layout being determined by the tasks to be undertaken by the operators. Console-type monitors were used for the local management of workstations and a mixture of 27 and 55 in industrial monitors are used in a video wall to display the information served by the FactoryTalk software.

Using this new infrastructure, the operational staff at Zaporizhstal PJSC are able to accurately and clearly monitor key parameters such as temperature, pressure, humidity, machine speed and equipment status, while also being able to obtain real-time information about possible maffunctions and issues.











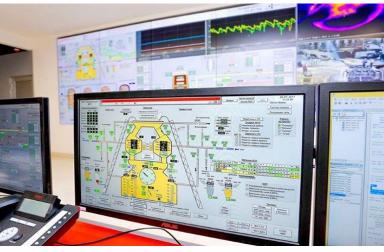






Creation of central control room

















HVAC system control

Customer: Procter & Gamble Plant, Boryspil.

Years of revamping: 2011.

Revamping scope:

- development and implementation of a control system, air handling unit electrical equipping (fan, gate valves control, atomizer and chiller on / off switching and setting, etc.);
- development of a control and parameters acquisition system, coordination work of 3 air handling units for one room in order to maintain the set parameters of operation humidity, pressure, temperature (within the accuracy of 0.5°C).

Project budget ~ 60 thous. euro.

Automation platform: Rockwell Automation.

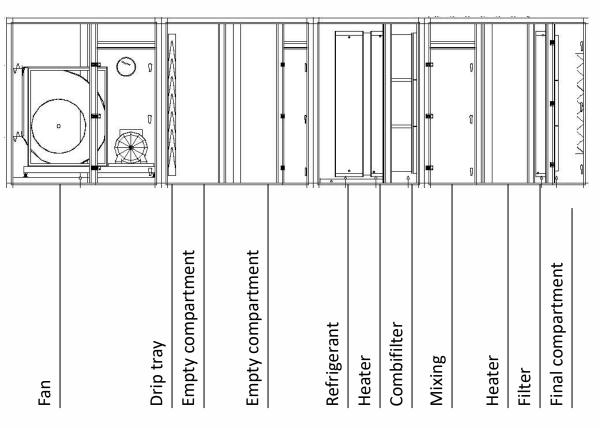






HVAC system control





Expenditure - influx 80000,00 m3/h

Configuration Horizontal

Height without border 2250 mm

Width 3820 mm

Supplied without:

- sensors
- electric drives
- □ control systems





Boiler revamping

Customer: PJSC "Azovstal Iron&Steel Works".

Name of project: Development and implementation of PJSC "Azovstal Iron&Steel Works" CPP APCS Boiler #5:

- ☐ performance: 220 tons of steam per hour;
- ☐ three types of fuel: natural, blast furnace, coke gases.

The years of revamping: 2011-2012.

Revamping scope:

- □ APCS designing;
- □ software development;
- □ control cabinets supplying;
- commissioning and putting into operation.

Project budget ~ 250 thous. euro.

Automation platform: Rockwell Automation.







Mixing system for dry mixes

Customer: Procter & Gamble Plant, Pokrovsk.

Name of project: Technical re-equipment of the cleaning powder packing site.

The years of the revamping: 2009.

Revamping scope:

- design documentation development and equipment supplying:
 - weighing and metering system;
 - electrical equipment (motor control cabinets);
 - MCC;
 - APCS (PLC cabinets, visualization tools).
- development of software:
 - process control in automatic mode;
 - recepies management;
 - accounting system.
 Project budget ~ 61 thous. euro.
- a commissioning.
 Automation platform: Rockwell Automation.







Blast furnace shop parameters archive

Customer: "EVRAZ-DMZ" PJSC.

Year of implementation: 2014.

Name of project: Blast furnace shop parameters archive.

Project goal: providing access to information about the BF shop technological process to customer's officials throughout the enterprise

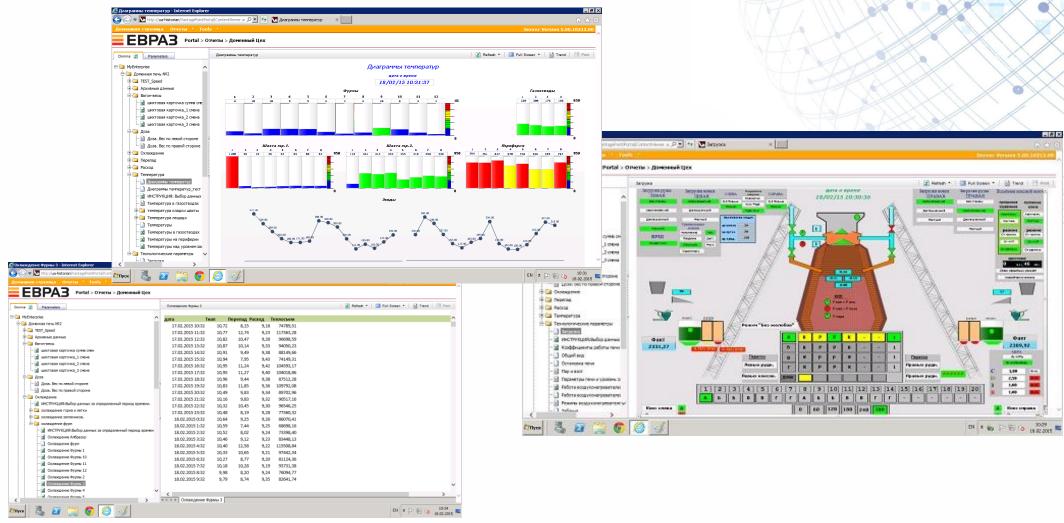
Implementation method: development of a Web portal based on the Rockwell Automation FT Vantage Point EMI product. Main advantages:

- ☐ the installation time, including development of basic graphics, reporting forms took 3 weeks;
- development tools SCADA system-type specialized software without the need for scripts, HTML-code, FLASH programming, etc.;
- ☐ creation of reporting forms and calculations in MS Excel;
- simple connection to existing databases;
- □ specialized database based on the FT Historian SE software for storing and "quick" handling of technological process data for example, the trend for seconds values for 6 months is made in 3 seconds;
- ☐ maintenance of the system by the customer's APCS specialists.





Blast furnace shop parameters archive







We can offer our partners the following benefits:

- high skilled English speaking design, commissioning and start-up engineers.
- implementation of turn-key projects;
- own production and technical department;
- development of design documentation in EPLAN and AutoCAD systems;

- successful long-term cooperation with foreign partners;
- good contacts with key clients;
- network of sales managers;
- use of engineering licenses for access to the Rockwell Automation software package.





Thank you for your attention!

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